

# Bradley J. Schopp, MAI

## Experience

Bradley Schopp, MAI, is a National Practice Leader of Integra's Healthcare & Senior Housing group as well as Executive Director of the St. Louis office. He brings over two decades of expertise in the appraisal and consultation of senior housing and healthcare assets and is an author of 'The Appraisal of Senior Housing, Nursing Home, and Hospital Properties' published by the Appraisal Institute. Mr. Schopp has valued senior living communities, skilled nursing facilities, hospitals, and medical offices across 37 states with nearly \$100 billion in property value. Schopp has testified as an expert witness and quoted in publications such as the Wall Street Journal, Senior Housing News, and McKnight's Senior Living on senior housing and skilled nursing topics. Mr. Schopp is a recipient of The George L. Schmutz Award which was established in 1959 by the American Institute of Real Estate Appraisers "to recognize an outstanding technical manuscript or publication on real estate valuation". Schopp serves as Vice President for the Greater St. Louis Appraisal Institute Chapter. His clientele includes large and small banks, law firms, property owners, healthcare providers, and government entities.

## Professional Activities & Affiliations

Vice President: Appraisal Institute: Greater St. Louis Chapter, January 2023 - December 2024

MAI Designation, Appraisal Institute Appraisal Institute, December 2017

## Licenses

Indiana, Certified General Real Estate Appraiser, CG40801026, Expires June 2026  
Illinois, Certified General Real Estate Appraiser, 553.001696, Expires September 2025  
Oklahoma, Certified General Real Estate Appraiser, 13363CGA, Expires October 2027  
Texas, Certified General Real Estate Appraiser, TX 1380266 G, Expires October 2025  
Louisiana, Certified General Real Estate Appraiser, G4068, Expires December 2025  
Nebraska, Certified General Real Estate Appraiser, CG2022015R, Expires December 2025  
Kansas, Certified General Real Estate Appraiser, G-3315, Expires June 2026  
Minnesota, Certified General Real Estate Appraiser, 40817580, Expires August 2025  
Mississippi, Certified General Real Estate Appraiser, GA-1049, Expires November 2026  
Arkansas, Certified General Real Estate Appraiser, CG-4330, Expires March 2026  
Tennessee, Certified General Real Estate Appraiser, 6160, Expires February 2026  
New York, Certified General Real Estate Appraiser, 46000054417, Expires April 2026  
Connecticut, Certified General Real Estate Appraiser, RCG.0001801, Expires April 2026  
Oregon, Certified General Real Estate Appraiser, C001650, Expires December 2025  
Massachusetts, Certified General Real Estate Appraiser, 1000363, Expires December 2026  
Michigan, Certified General Real Estate Appraiser, 1205073904, Expires July 2026  
Virginia, Certified General Real Estate Appraiser, 4001018697, Expires June 2026  
Wisconsin, Certified General Real Estate Appraiser, 3211-10, Expires December 2025  
Alabama, Certified General Real Estate Appraiser, 003230, Expires September 2025  
Ohio, Certified General Real Estate Appraiser, 2008003545, Expires November 2026  
South Carolina, Certified General Real Estate Appraiser, 8850, Expires June 2026  
Georgia, Certified General Real Estate Appraiser, 444484, Expires December 2025  
Washington, Certified General Real Estate Appraiser, 25009966, Expires December 2026  
Maryland, Certified General Real Estate Appraiser, 35601, Expires February 2028



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# Bradley J. Schopp, MAI

## Licenses (Cont'd)

Missouri, Certified General Real Estate Appraiser, 2006008947, Expires June 2026  
California, CGREA, 3013875, Expires July 2027

## Education

Bachelor of Science in Business Administration, University of Missouri-Columbia, 2002  
Magna Cum Laude  
Master of Business Administration, University of Missouri-Columbia, 2004

Successfully completed numerous real estate and valuation seminars sponsored by the Appraisal Institute, including Advanced Concepts and Case Studies, Advanced Income Capitalization, Advanced Market Analysis and Quantitative Analysis.

## Articles and Publications

The Appraisal of Senior Housing, Nursing Home, and Hospital Properties, Appraisal Institute (2024)

Valuation of Leased Fee and Leasehold Interests of Senior Housing and Health Care Enterprises," The Appraisal Journal (Issue 4, 2023)

Quoted in Wall Street Journal, Is Work From Home to Blame for Senior Housing's Muted Recovery? (2023)

Quoted in McKnights Senior Living, Senior housing demand expected to exceed pre-pandemic levels within 5 years: report (2023)

Quoted in Skilled Nursing News, Rehab Business Model Will Change 'Substantially' Under PDPM (2018)

Quoted in Skilled Nursing News, Specialties, Complex Patients Get Boost Under New CMS Payment Model (2018)

Quoted in Skilled Nursing News, Skilled Nursing Stocks Get Boost From New Payment Model (2018)

Quoted in Skilled Nursing News, Long-Term Optimism Boosting Skilled Bed Prices Despite Low Occupancy (2018)

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